

Alan M. Tarter

Managing Partner

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Alan M. Tarter is a founding partner and the Firm's Managing Partner. Since the founding of the Firm in 2001, Alan's role has been instrumental in its success, growth, and expansion. In recognition of Alan's leadership and commitment to the legal industry, he has been named as one of *New York Law Journal's* Distinguished Leaders.

A visionary and leader in the legal community, Alan founded the Firm on the principles of personal and professional development for all employees. Alan has spearheaded the Firm's signature Go Out and Learn/Lead (GOAL) Program, where every member of the community is given the opportunity to accomplish or pursue a professional goal yearly. Alan's dedication to educating and supporting the growth of the Firm has contributed to the Firm earning coveted spots in *Crain's New York's* Best Places to Work seven times and on the *National Law Journal's* Midsize Hotlist.

Alan's commitment to high quality service extends to his clients, resulting in close and trusted partnerships. With more than 30 years of experience in business law, Alan serves as general counsel to many of his clients. An entrepreneur and innovator at heart, Alan is passionate about providing his clients holistic guidance on issues involving their business growth and strategy. Leveraging his financial background as a Certified Public Accountant (currently inactive), Alan collaborates with clients to understand and execute their business objectives.

Drawing upon his unique perspective as a business owner and advisor, Alan acts as a business advisor to clients. He represents real estate owners and developers, financial institutions, mortgage banks and brokerage companies, title insurers, accounting and other professional service firms, insurance brokerage companies, staffing and executive recruiting firms, and wholesale distributors.

Alan counsels clients on real estate and other corporate matters, including:

- Office, retail, and industrial leasing
- Joint ventures, shareholder, operating, and partnership agreements
- Commercial contracts

Related Services

- Real Estate
- General Counsel Services
- Commercial Real Estate Leasing
- Staffing
- Real Estate Workouts, Restructuring, & Foreclosures

- Executive employment agreements
- Mergers, acquisitions, and divestitures
- Sophisticated corporate and real estate financing

Alan is frequently quoted in publications, including *Law360*, *New York Law Journal*, *The Observer*, and *Marketwatch*. Alan has written for several outlets and has co-authored a bi-monthly column for the *Am Law* Mid-Market Report.

Prior to founding Tarter Krinsky & Drogin, Alan was a partner in Tarter & Gulotta, LLP, and before that, he was an associate at the New York law firm of Battle Fowler LLP (n/k/a Paul Hastings, LLP). Alan is also a successful entrepreneur, having founded several businesses, including a temporary staffing company and a building services/concierge firm.

Education

- Fordham University (J.D., 1989)
- Syracuse University (B.S., *magna cum laude*, 1986)
- Harvard University
 - Harvard Law School Executive Education Leadership in Law Firms Program

Bar Admissions

- New York

Professional Affiliations

- Certified Public Accountant (currently inactive, Maryland)

Awards & Honors

- *Best Lawyers in America*®, 2013–2026
- Finalist, Office Managing Partner of the Year Award, New York Legal Awards 2024
- *New York Law Journal's* Distinguished Leaders
- *Law360* New York Editorial Board Member, 2024
- *New York Super Lawyers*, 2014-2025

Beyond The Law

Quote I live by: "Make every day your masterpiece" - UCLA coach, John Wooden's father

Articles

- Op-ed: Anchor days are the key to hybrid work success, *Crain's New York Business*
- Eruption From Disruption: Unique Opportunities for Midsize Firms in Tumultuous Times, *New York Law Journal* and *Am Law Mid-Market Report*
- Mid-Market Cross-Selling and Servicing: A Proactive Education Program is Key, *Am Law Mid-Market Report*

- Mid-Market Lateral Partner Recruiting: Practical Advice for Strategic Growth, *Am Law Mid-Market Report*
- Trends for Midsize Firms Heading Into 2019, *Am Law Mid-Market Report*
- The Unique Place for Midsize Firms in Today's Legal Market, *New York Law Journal's Partnership Report*
- Midsize Law Firms Q&A: How to Stay True to Your Entrepreneurial Roots, *New York Law Journal*
- Forget Foosball and Tree Houses: How to Build a Great Company Culture In a Buttoned-Up Industry, *Inc. Magazine*
- Professional Development: A Key Element of Law Firm Culture, *New York Law Journal*
- Managing Partner Leads NYC Midsize Firm to Success in the Middle Market, *Of Counsel*
- Practice Diversification: A Growth Strategy for Midsize Firms, *New York Law Journal*
- Packaging Your Staffing Company For Sale, *The TKD Staffing Advisor*
- Consolidating Residential Real Estate Service Providers, *New York Law Journal*
- Are You a New Media Lawyer? A Look at Who They Are, What They Do, *New York Law Journal*
- Yield Spread Premium, *New York Law Journal*
- Escrow Funds: Whose Property?, *New York Law Journal*

Insights

November 13, 2025

Spotlight on Tarter Krinsky & Drogin's GOAL Program: Empowering People to Grow, Lead, and Thrive

January 23, 2025

Alan Tarter and Liz Yasny Publish Crain's Op-Ed on Hybrid 'Anchor Days'

October 17, 2023

Alan Tarter Authors Diversifying by Design: How Mid-Market Firms can Embrace Diversification for Success Featured in Law.com's Mid-Market Report

July 23, 2021

Alan Tarter and Elizabeth Yasny Co-Authored Article on Eruption From Disruption: Unique Opportunities for Midsize Firms in Tumultuous Times Featured in Law.com's Mid-Market Report and The New York Law Journal

January 21, 2020

Alan Tarter and Tanya Duprey Featured in Am Law Mid-Market Report on Mid-Market Cross-Selling and Servicing: A Proactive Education Program Is Key

December 9, 2019

Alan Tarter and Tanya Duprey Featured in Am Law Mid-Market Report on Lateral Partner Recruiting: Practical Advice for Strategic Growth

April 23, 2018

Alan Tarter Authors New York Law Journal Article on the Unique Market Position of Midsize Law Firms in Today's Legal Market

April 4, 2016

Alan Tarter Discusses Creating a Professional Development Culture in The New York Law Journal

March 21, 2016

Professional Development: A Key Element of Law Firm Culture

September 1, 2009

Packaging a Company for Sale: How to Realize Top Dollar