

Cynthia Couch Jessee

Counsel

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Cynthia Couch Jessee is Counsel in the Firm's Real Estate practice, focusing on commercial real estate transactions. She brings over 25 years of experience advising clients in complex matters, including acquisitions, growth strategies, design and development, dispositions, development of multi-family projects, and leasing for retail, office, industrial, and mixed-use projects, helping clients in every aspect of the transaction life cycle.

Cynthia began her practice with a small law firm in the Hampton Roads area of Virginia, representing clients in real estate transactions. In 2010, she relocated to New York City and began focusing on commercial transactions. Through her practice in a highly competitive international real estate market, Cynthia has developed exceptional leadership and negotiation skills, enabling her to deliver comprehensive strategic counsel and professional excellence for her clients.

Education

- Carson-Newman University (B.A.)
- Regent University School of Law (J.D.)

Bar Admissions

- New York
- Texas
- Virginia

Professional Affiliations

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CREW San Antonio - President - Elect 2025

Representative Experience

- Represented medtail vision company, as in-house counsel, in transactions throughout the United States, including the acquisition and growth of the Company, analyzing

Related Services

- Commercial Real Estate Finance
- Real Estate Purchase & Sale Transactions
- Real Estate
- Commercial Agreements

and negotiating lease assignments and/or new leases for each location. Assisted the company in navigating the retail disruptions of the COVID-19 pandemic

- Represented one of the largest retailers in North America, handling all aspects of its commercial leases, design and development for locations in its portfolio across the United States
- Represented a national restaurant retailer, handling all facets of its commercial leases across the United States
- Represented commercial lending institutions (traditional and private equity) in construction, development and financing transactions
- Assisted in the ground lease of a development site within the historical district of Union Square, New York
- Numerous representations of office and retail tenants in first-time occupancy of space, as well as expansion, subletting, renewing and surrendering of leases for such office and/or retail space
- Sale of outparcels for regional shopping center developer
- Represented franchisee in the purchase and sale of franchise business located in the Dallas, Texas area
- Assisted in representation of national insurance company in the acquisition of small insurance businesses, including international locations, review and analysis of lease portfolios and drafting of lease assignments and consents from landlords
- Representation of national REIT and owners regarding office and retail lease negotiations, including brokerage agreements, SNDA's, estoppels, sublease and assignment requests and preparation of landlord consent documents