

Giuliano Iannaccone

Chair of International and Retail Practice and Co-Chair of Italy Practice

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Giuliano Iannaccone is chair of the Firm's International and Retail Practices, founder and co-chair of the Italy Practice, a partner in the Corporate, Securities, and M&A Practice, and serves as a member of the Executive Committee. Fluent in both Italian and English, Giuliano works with non-U.S. clients and their U.S. subsidiaries to establish and expand their operations in the United States, as well as with trusted local counsel when doing outbound work. Highly experienced and results-driven, Giuliano represents large multinational companies, emerging businesses, and individuals engaged in a wide range of industries on a spectrum of cross-border and domestic business transactions. He counsels clients on a wide range of issues, from day-to-day business operations as general counsel to their most critical and highly detailed transactions.

Giuliano brings a proactive and sophisticated perspective to all his clients' needs, ensuring that their business goals and issues are dealt with as efficiently and effectively as possible. His innate understanding of international culture and business, coupled with his multidisciplinary business experiences, enables him to guide global clients through all stages of their business and seamlessly achieve objectives that are inherent to their brand and values. Across sectors, Giuliano's intrinsic knowledge of the marketplace and latest trends drive his strategic business direction. This allows him to navigate clients through regulation and operational matters while also helping their business evolve. Giuliano thrives in high-pressure situations and is able to step into highly complex matters at any stage. His clients value his ability to manage multiple matters with complicated moving parts, and the confidence and sense of calm he brings to the resolution of their issues.

Giuliano represents clients in industries spanning luxury goods and fashion; footwear; lingerie and legwear; beauty and cosmetics; furniture and lighting; housewares; art; jewelry; toys; sporting goods; hi-fi; architecture and design; photography; public relations; food and beverage; wine and spirits; hospitality; publishing; e-commerce; logistics services and technology; real estate and construction; alternative energy; industrial machinery, equipment, and tools; and not-for-profit.

Leading media outlets often turn to Giuliano for analysis on a range of issues that are making headlines. He is the co-author of *L'esercizio d'impresa negli Usa: profili legali e tributari* (Dataufficio, 2003), *Stati Uniti d'America: guida al diritto e alla fiscalità d'impresa* (IPSOA/Wolters Kluwer, 2012), and *Stati Uniti d'America: diritto e fiscalità d'impresa*

Related Services

- International
- Italy
- Corporate, Securities, and M&A
- Retail
- Hospitality
- Commercial Real Estate Leasing
- Commercial Agreements

(IPSOA/Wolters Kluwer, 2019-2024). He has also authored articles for leading retail industry publications.

Education

- University of Florida Levin College of Law (L.L.M.)
 - Certificate in International Tax Studies. Certificate of Academic Excellence
 - Honorary Member, Board of Editors, Florida Journal of International Law
- Università degli Studi di Trieste (J.D., *summa cum laude*)

Bar Admissions

- New York

Languages

- Italian

Professional Affiliations

- Board of Directors, Friends of Teach For Italy
- Italy-America Chamber of Commerce of New York

Awards & Honors

- *New York Super Lawyers*, International, 2013-2019, 2021-2025

News

May 26, 2026

Launch of The Firm's Miami Office Covered in The News

February 5, 2025

Gina M. Piazza Selected by Law.com for "How I Made It" Column

January 1, 2025

Tarter Krinsky & Drogin Strengthens Renowned International Group with Addition of Partner Carl van der Zandt and Counsel Aafke Pronk, Launch of Benelux Practice

December 9, 2024

Giuliano Iannaccone Named a 2024 Crain's New York Business Notable Leader

October 24, 2024

Fifty Tarter Krinsky & Drogin Lawyers Named to 2024 New York-Metro Super Lawyers and Rising Stars Lists

September 25, 2023

35 Tarter Krinsky & Drogin Attorneys Named 2023 New York Super Lawyers and 5 Named Rising Stars

June 15, 2023

Tarter Krinsky Adds Boutique Atty To Lead New French Group

June 13, 2023

Tarter Krinsky & Drogin's Expansion of International Capabilities Continues with Launch of French and Canada Practices; Additions of Emily Ayoob and Caitlin Delaney

November 2, 2022

Tarter Krinsky & Drogin Sponsors the 2022 Luxury Law Summit Americas

October 4, 2022

33 Tarter Krinsky & Drogin Attorneys Named 2022 New York Super Lawyers and 6 Named Rising Stars

April 18, 2022

Tarter Krinsky & Drogin's Giuliano Iannaccone Selected to Law360's Hospitality Editorial Advisory Board

October 7, 2021

Thirty-three Tarter Krinsky & Drogin Lawyers Named to 2021 Super Lawyers and Rising Stars Lists

May 24, 2021

Giuliano Iannaccone Interviewed by Italia Oggi on Impact of COVID-19 on the International Markets and their Way to Recovery

March 1, 2021

Tarter Krinsky & Drogin Enhances International Offerings With the Launch of New German Practice

January 25, 2021

Tarter Krinsky & Drogin Expands its Leading International Practice with Addition of Anna Taruschio

March 5, 2020

Giuliano Iannaccone and Federica Rigato Advised Masi Agricola in Landmark Distribution Agreement

September 12, 2019

Thirty-Two Tarter Krinsky & Drogin Lawyers Named to 2019 Super Lawyers and Rising Stars Lists

September 13, 2018

Thirty Tarter Krinsky & Drogin Lawyers Named to 2018 Super Lawyers and Rising Stars Lists

September 7, 2018

Giuliano Iannaccone Featured in Am Law Mid-Market Report Article on Mid-Size Firms with International Practices

April 23, 2018

Federica Rigato and Giuliano Iannaccone Host Students from Università Bocconi for Informational and Educational Session

September 20, 2017

28 Tarter Krinsky & Drogin Lawyers Named to 2017 New York Super Lawyers and Rising Stars Lists

December 13, 2016

Super Lawyers 2016 Recognizes 25 Tarter Krinsky & Drogin Lawyers

November 11, 2016

Giuliano Iannaccone Quoted in National Jeweler on Retail Distribution

December 29, 2015

Giuliano Iannaccone Talks with Women's Wear Daily on Retail Outlook in 2016

December 29, 2015

Article by Giuliano Iannaccone Featured in Upstart Business Journal on Quick-Service Restaurant Leasing

September 29, 2015

Giuliano Iannaccone Quoted in FierceRetail on Omnichannel Retailers

September 23, 2015

Giuliano Iannaccone Interviewed by CCTV America on Renegotiation of U.S. Retail Contracts Internationally

September 16, 2015

Tarter Krinsky & Drogin Attorneys Recognized in 2015 New York Super Lawyers

September 16, 2015

Giuliano Iannaccone Quoted in Home Accents Today on Online Retailers Expanding Channels to Brick-and-Mortar Stores

September 2, 2015

Giuliano Iannaccone Quoted in The Journal of Commerce on Dollar-Denominated Contracts

August 28, 2015

Giuliano Iannaccone Quoted in Reuters on U.S. Retailers

August 11, 2015

Forbes Interviews Giuliano Iannaccone on the Shift of Online Brands to Bricks & Mortar Stores

May 30, 2015

Milano Finanza Highlights Giuliano Iannaccone as Top Attorney

May 1, 2015

Giuliano Iannaccone Interviewed by Leading Italian Newspaper Corriere della Sera

June 19, 2013

Giuliano Iannaccone Receives Special Recognition at 2013 Legal Community Awards

May 1, 2013

Giuliano Iannaccone Interviewed by Radio24

April 1, 2013

Giuliano Iannaccone Interviewed in La Stampa

November 8, 2011

Tarter Krinsky & Drogin Hosts 20 CEOs from the U.S.-China CEO Association

June 10, 2011

New York Enterprise Report Finalists

Insights

December 4, 2019

Law Brief Podcast: Giuliano Iannaccone and Rich Schoenstein Discuss The Concession Model in Department Stores

July 1, 2019

Giuliano Iannaccone and Luigi Perin Recently Co-Authored Stati Uniti d'America: Diritto e Fiscalità d'Impresa (United States of America: Business Law and Taxation)

April 23, 2018

Federica Rigato and Giuliano Iannaccone Host Students from Università Bocconi for Informational and Educational Session

August 23, 2017

Giuliano Iannaccone and Gina Piazza Author Women's Wear Daily Article on Litigation Trends Brands Need to Know to Mitigate Risk

February 17, 2016

Giuliano Iannaccone Authors Article on Using the Concession Model in Department Stores for Women's Wear Daily

February 1, 2016

Women's Wear Daily Talks with Giuliano Iannaccone on Retail In-Store Experience Trends

January 1, 2016

Giuliano Iannaccone Co-Authors Article on Urban Outfitters' Fast-Casual Dining in Retail Stores

December 29, 2015

Article by Giuliano Iannaccone Featured in Upstart Business Journal on Quick-Service Restaurant Leasing

December 23, 2015

Giuliano Iannaccone Co-Authors Article on Quick-Service Restaurant Leasing for the New York Business Journal

June 8, 2015

Women's Wear Daily Interviews Giuliano Iannaccone

April 25, 2013

Giuliano Iannaccone Publishes Article on E-Commerce in the United States in MF Fashion

Events

November 20, 2025

Leading the Luxury Conversation: International Practice Group Joins as Key Sponsor and Moderator of the 2025 Italy America Chamber of Commerce (IACC) Luxury Summit

October 18, 2025

Celebrating Heritage, Honoring Excellence: Italy Practice Proudly Sponsors NIAF's 50th Anniversary Gala

Washington, D.C.

June 3, 2025

Annual International Group Pre-IBA Mergers & Acquisition Conference Networking Event

April 11, 2025

Tarter Krinsky & Drogin's Italy Practice Proudly Sponsored the Inaugural U.S. edition of the Italian Symposium – United for Progress

May 2, 2022

Tarter Krinsky & Drogin Partners with Università Bocconi on Student Training Program for Ninth Consecutive Year

April 27, 2021

Tarter Krinsky & Drogin Hosts Annual Virtual Event for Bocconi University Students on Legal Opportunities in the United States

November 23, 2020

Giuliano Iannaccone to Participate in Sessions in Collaboration With Assindustria Venetocentro - Imprenditori Padova Treviso

July 2, 2020

Giuliano Iannaccone to Participate in Webinar on Doing Business in the United States after COVID-19

June 17, 2020

Federica Rigato and Giuliano Iannaccone Present Informational Webinar For Università Bocconi Students

January 14, 2020

Giuliano Iannaccone to Speak at the Launch of New USA-Italy Food Incubator in Treviso, Italy

June 7, 2019

Giuliano Iannaccone to Be a Faculty Member on the Practising Law Institute's (PLI) Fashion and Retail Law 2019: Trends and Developments Program

May 2, 2019

Giuliano Iannaccone and Alex Spizz to Attend 2019 LAW Worldwide Worldwide

Europe, Africa & Middle East Regional Meeting

April 29, 2019

Tarter Krinsky & Drogin Hosts Fifth Annual Event for Bocconi University Students on Legal Opportunities in the United States

May 14, 2018

Giuliano Iannaccone to Speak at the Luxury Law Summit's New Luxury: The Masterclass for Fast Growth Luxury Companies –The Luxpreneurs Seminar

June 14, 2017

Giuliano Iannaccone to Speak on Key Legal Issues Facing the Luxury Marketing Sector

April 25, 2017

Giuliano Iannaccone and Federica Rigato Speak at Confindustria Udine Event for Italian Entrepreneurs

May 20, 2014

Setting up Shop: Key Legal Issues for the Retail Industry

October 22, 2013

Giuliano Iannaccone Speaks on the "Internationalization of Italian Companies in the American Market"

July 2, 2013

Giuliano Iannaccone and Heather Ohlberg to Speak at Cibus Event

April 12, 2013

Giuliano Iannaccone Speaks on Internationalization of Italian Companies in the American Market

February 15, 2013

Amy Goldsmith and Giuliano Iannaccone Speak at Fashion Law Conference

November 15, 2011

Giuliano Iannaccone to Speak at Confindustria Conference