

Mauro Viskovic

Co-Chair of Corporate, Securities, and M&A Practice

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Mauro Viskovic is a partner and Co-Chair of the Firm's Corporate, Securities, and M&A Practice. Leveraging his CPA background, Mauro has robust knowledge on growth and financial strategies for businesses that allow him to provide clients with sophisticated guidance on their M&A and corporate matters. Clients rely on his integrated and detailed approach to navigate through critical periods in their company's life cycle.

Mauro represents entrepreneurs, venture capital firms, hedge funds, private equity firms, family offices, investors, and other financial services professionals on all types of corporate deals and matters, including mergers and acquisitions, business formations, corporate governance, investments, commercial transactions, and corporate finance transactions. Mauro has handled transactions in a wide variety of industries, including financial services, healthcare, software, e-commerce, hospitality, and media/entertainment.

Additionally, Mauro has close ties with the Croatian start-up business community, allowing him to counsel individuals and businesses on establishing or expanding their ventures in the U.S., negotiating with prospective investors, and leveraging opportunities to scale their businesses.

Corporate and M&A

Strategizing with clients on corporate, securities, and M&A opportunities, Mauro brings a dedicated and sophisticated approach to deals in order to optimize outcomes for his clients and smoothly handle any challenges that appear throughout the deal. He advises and negotiates on the full cycle of deals, including:

- Leading early-stage term sheet negotiations
- Advising on transaction structure
- Identifying and resolving regulatory concerns
- Conducting and organizing due diligence investigations
- Drafting, reviewing, and negotiating asset purchase agreements, stock purchase agreements, merger agreements, and related ancillary agreements and contracts
- Facilitating creative solutions to transaction roadblocks in order to achieve the

Related Services

- Corporate, Securities, and M&A
- Mergers and Acquisitions
- Ownership Transition Planning

successful closings of M&A transactions

Hedge Funds

Mauro works closely with hedge funds, family offices, portfolio managers, and other financial services professionals on a variety of matters, including:

- Transitions to a new investment advisory firm
- Handling the launch of a new firm
- Employment agreements and restrictive covenant agreements
- Investment management agreements
- Seed investment agreements
- Vendor and counterparty agreements, including:
 - Digital asset market-making agreements
 - Electronic trading agreements
 - Fund administration agreements
 - Market data licenses
 - Prime broker and ISDA agreements

Start-Up Ventures: Forming, Scaling, and Maturing

Mauro counsels startups and emerging companies, providing guidance on a wide range of legal issues that entrepreneurs may face when establishing and growing their startups, including:

- Entity structure analysis and advice
- Pre-venture, venture, and growth equity financings
- Corporate governance and strategy
- Licensing, strategic partnering, and commercial transactions
- Debt financing and secured transactions

Education

- Fordham University School of Law (J.D.)
- City University of New York Baruch College (B.B.A., *cum laude*)

Bar Admissions

- New York

Professional Affiliations

- Association of Croatian-American Professionals

Awards & Honors

- *New York Super Lawyers, 2024-2025*

Publications

- "The Year-End M&A Rush," December 22, 2023
- "Is There a Sale of Business Exception to New York's Pending Ban of Non-Compete Agreements?," August 11, 2023
- Podcast: "Term Sheets for Business Transactions," March 20, 2023
- "Key Considerations When Selling Your Health Care Practice to a Private Equity Firm," October 5, 2022
- "Beware the Working Capital Adjustment Trap," CPA Journal, August 1, 2022
- "Beware The Risks of Taking Cryptocurrency as Collateral," June 14, 2022
- "Beware the Consequences of Worker Misclassification," January 20, 2022
- "Business Entity Formation: Choosing the Right Business Structure For Your Needs," November 3, 2021
- "Banking in the Cannabis Industry: Update on the SAFE Banking Act," September 1, 2021
- "Do Your Employee Confidentiality Agreements Comply with Applicable Law?," July 1, 2021
- "Ambulatory Surgery Centers As Investments," May 1, 2021
- "New York State Adopts Extensive Rule Changes Affecting Investment Community," February 1, 2021
- "SEC Proposes Eliminating a Significant Burden on Raising Capital in Private Markets," November 1, 2020
- "Buying a Business in New York," August 4, 2015
- "Electronic Trading Agreements for Quants," April 7, 2014
- "Patent Issues in Market Data Licenses," HFT Review, November 25, 2013
- "Consider a C-Corporation for Your Start-Up," JD Supra, September 1, 2012
- "Legal Considerations for Proprietary Traders Participating in a Lift-Out," JD Supra, June 1, 2012
- "License to Kill: When Data Negotiations Turn Deadly," Inside Market Data, March 7, 2011
- "So Now What?," The Daily Deal, February 11, 2011
- "An Ounce of Precision," The Deal.com, June 27, 2002
- "Far From the Madding Crowd," The Deal.com, August 9, 2001
- Contributed commentary to *Compulsory Bond Purchase as Compromise to Income Tax Rate Increases*, by Stanley Veliotis, DePaul Business & Commercial Law Journal, 8 DePaul Bus. & Comm. L.J. 37, 2009
- Contributed commentary to *Rule 10b5-1 Trading Plans and Insiders' Incentive to Misrepresent*, by Stanley Veliotis, American Business Law Journal, Volume 47, Issue 2, pages 313–359, 2010

Insights

July 8, 2026

Corporate Flip: Moving the Top of the Tree

March 26, 2026

Section 16(a) Reporting Obligations Now Apply to Directors and Officers of Foreign Private Issuers, Subject to Key SEC Exemptions

December 9, 2025

Joining a Multi-Strategy Hedge Fund? Don't Overlook the Immediate Estate Planning Opportunity

November 13, 2025

What's New for 2025 SEC Filings

August 12, 2025

New Tax Law Increases the Benefits for Qualified Small Business Stock

June 25, 2025

Delaware Clarifies Stockholders' Rights to Inspect Corporate Books and Records

May 12, 2025

Significant DGCL Amendments Expand Protections for Corporate Insiders

April 18, 2025

Changes to The Corporate Transparency Act Bring Major Shift to U.S. Reporting Requirements